

Summary of the year 2016

The major change of the company in Q1/2016 since 2012-2013 was about the new plant setup at Soongnern district. In addition, this new arrangement invested on production machines which increased the production capacity from 180 tons to 300 tons per month and also waste reduction which conformed to the expansion of customer base. Moreover, the new machines are also result on modernizes the existing products to be more durable and improve higher quality standard. The overall results of 2 business segments, Manufacturer and distributor of plastic packaging and business investment can be shown as below.

	Financial statements in which the					
	Equity method is applied (In Thousand Baht)					
	Manufacturing and sales of packaging products		Investment		Total	
	2016	2015	2016	2015	2016	2015
Revenue from sale	87,107	70,929	-	-	87,107	70,929
Cost of sales and expenses	(103,027)	(93,176)	-	-	(103,027)	(93,176)
Profit (loss) from expenses	(15,920)	(22,247)	-	-	(15,920)	(22,247)
Share of profit (loss) of and associated company			(1,041)	6,848	(1,041)	6,848
Gain(loss) on sale of investment			(4,073)	10,446	(4,073)	10,446
Other income					772	26,823
Finance costs					(848)	(1,668)
Income tax (revenue) expense					(21)	(29)
Profit (loss) for the year					(21,089)	20,231

Financial performance summary

- Operating income

The sales revenue in Q1/2016 was 87.11 million baht, which increased 22.81 percent compare to Q1/2015. As inure from the machines capacity expansion and the increasing of new distribution channel (Outsourcing) which worth 17.86 million baht.

Share of profit (loss) from investment in an associated company was (1.04) million baht which was 115.20 percent reduced from Q1/2015 due to a decreasing in real estate projects sold.

Other income in Q1/2016 was 0.77 million baht which was a result of selling of the waste in production line and deposits of printing plates.

- Operating cost

Cost of sales in Q1/2016 was 84.34 million baht, which increased 16.23 percent. Meanwhile, the sales revenue increased 22.81 percent as a result of the serious waste control in a production line.

Selling expenses in Q1/2016 also decreased to 2.55 million baht or 15.90 percent decreased as a result of cost control and the aware of supplies uses.

Administrative expenses in Q1/2016 decreased to 11.29 million baht or 5.83 percent decreased because of restructuring corporate organization.

Loss on sale for investment in associated company in Q1/2016 was 4.07 million baht because of sale for investment in associated company. (Show in page 22- note)

Management benefit expenses in Q1/2016 decreased to 4.84 billion baht or 13.35 percent decreased as a result of restructuring corporate organization.

A financial cost in Q1/2016 decreased to 0.85 million baht or 49.16 percent decreased because of the payment in accrued principle and interests. (Show in page 25- note)

- Balance Sheet and Financial Information

Total assets at Q1/2016 were 669.42 million baht which decreased from 690.99 million baht at 2015 which was a result of investments in associated sold. (Show in page 22-note).

Interest-bearing liabilities in Q1/2016 were 48.20 million baht which decreased from 52.63 million baht at 2015 year as a result of the payment in accrued principle and interest loan. (Show in page 25-note).

Net cash provided by (used in) investing activities for Q1/2016 were 11.83 million baht which decreased 8.13 million baht from 2015 due to losing in operation before changes in operating assets and liabilities was reduced; moreover, the company took action not only on a receivables management but also inventory management and creditor management.

Outlook for 2016

The company has achieved to keep the major customers base; however, in 2016 the company has to emphasize on waste reduction and control in the production line for the most efficiency. Furthermore, the company has to focus on not only increasing in gross income, but also channel of distribution and consideration of the new business investment to improve the further profit.